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Research Stocks Deeper & Faster
with F.A.S.T. Graphs

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Demo 1 - Introducing F.A.S.T. Graphs™ Transcript for video located at:

<https://youtu.be/-8xLOURbwPc>

It is our pleasure to introduce you to F.A.S.T. Graphs™, a stock research tool with a focus on fundamentals. F.A.S.T. is an acronym for Fundamentals Analyzer Software Tool, which is offered to provide investors an efficient and powerful investing "tool to think with."

With F.A.S.T. Graphs™ the user can create a picture of essential fundamentals at a glance, in an instant, on any of more than 20,000 available symbols for U.S. and Canadian stocks.

What F.A.S.T. Graphs™ can accomplish in split seconds would take the same investor hours of tedious research and effort. Thanks to F.A.S.T. Graphs™, the subscriber can watch the fundamentals, primarily earnings per share, of any stock they own or are interested in owning, come to life, because F.A.S.T. Graphs™ focuses on fundamentals first.

Here we show Ross Stores with a 15-year Adjusted (Operating) Earnings only plotted, and here we add the stock price (the black line on the graph). With the two lines correlated the user can make smarter and better informed investing decisions regarding when to buy, sell or hold a given company. The F.A.S.T. Graphs™ research tool was created to help investors exploit the undeniable functional relationship and strong correlation between the earnings and stock price over time.

As the father of modern security analysis Ben Graham so aptly put it: "in the short run the stock market is a voting machine, but in the long run it's a weighing machine." In other words, short run price volatility (the black price line) is caused by voting dollars; however, in the long run, the weight of operating results or earnings (the orange line) substantiates the value of the company.

The F.A.S.T. Graphs™ research tool provides graphic evidence in pictorial form that illustrates Ben Graham's famous investing lesson. The F.A.S.T. Graphs™ charting tool correlates stock prices (the black line) with earnings (the orange line) thereby providing a clear depiction of True Worth™ valuation, or intrinsic value as some like to refer to it as.

With this next example we are presenting a complete FAST Graphs on Ross Stores utilizing the default mnemonic "Normalized Basic Tax Adjusted (Operating) Earnings". There are two primary components of the basic F.A.S.T. Graphs™ research tool. The first is a set of historical graphics followed by forecasting calculators. At the push of a button the historical F.A.S.T. Graphs™ draws an earnings and price correlated graph for a period of time as short as three years all the way out to as long as 20 years.

Here we are drawing a 15 calendar year graph on United Technologies (Note: that there are 2 years of future estimates included). In addition to graphing price and earnings, the F.A.S.T. Graphs™ also automatically provides a depiction of dividends, if any, in 2 forms - the light green shaded area above the orange line depicting dividends after they've been paid out of earnings (the dark green shaded area) and

by the honeydew green line, it appears white to some people, depicting dividends prior to being paid out to shareholders.

Moreover, the honeydew green line provides two additional functions. First, it graphically depicts the company's dividend payout ratio, which is all of the earnings that are below the honeydew green, or white line. Second, it allows you to instantly determine whether dividends have risen or fallen in any given year. When stacked on top of earnings, the light green shaded area can provide the illusion that a dividend cut has been made if the company has a record of cyclical earnings. The graph on Caterpillar vividly illustrates these points.

The final line on a F.A.S.T. Graphs™ is the dark blue historical normal P/E ratio measurement. F.A.S.T. Graphs™ automatically calculates the P/E ratio that the market has most commonly applied to a given stock over any timeframe that is graphed. This adds a second reference of valuation to the F.A.S.T. Graphs™.

It's important to state here that F.A.S.T. Graphs™ were not designed or designed to dictate fair value. Instead, they were designed to reveal it. In other words, it is up to the user to decide whether or not the blue normal P/E ratio line on the graph, or the orange earnings justified valuation line on the graph, is the right one to base valuation decisions on. The essence of FAST Graphs™ is that they are a "tool to think with."

For premium subscribers only, the other historical F.A.S.T. Graphs™ include a historical interest rate graph and a plotting of year-end P/E ratios for each year graphed. Another important fundamental measurement automatically provided to Premium subscribers by F.A.S.T. Graphs™ is the annual sales and monthly price to sales graphic.

The final piece of vital historical information provided by F.A.S.T. Graphs™ is the associated performance results for whatever timeframe was measured. This includes a dividend cash flow table, if the company pays dividends, and a calculated closing annualized rate of return (ROR), which is compared to the S&P 500 as a return benchmark.

Important benefits of these return calculations are the evidence of the close correlation between earnings growth and shareholder returns over time, as well as the importance of valuation and how it affects returns.

Moreover, in most cases, only for the default mnemonic (Adjusted (Operating) Earnings) the historical F.A.S.T. Graphs™ provides a specific estimate for the company's current fiscal year and for the next fiscal year. Moreover, in most cases, only for the default mnemonic Adjusted (Operating) Earnings, the historical FAST Graphs provides a specific estimate for the company's current fiscal year and the next fiscal year. Consequently, subscribers are provided historical earnings data and a near-term consensus future estimate on one graph.

Importantly, the historical earnings growth rate calculation includes the forecast growth rates. In other words, forecast future earnings are included in this historical growth rate calculation. Additionally, subscribers are provided additional earnings estimate data on the first three of five estimated earnings and return calculator graphs.

The first two calculators are based on specific estimates for up to the next three years provided by S&P Capital IQ.

The third forecasting calculator, the “3-5Y TL Growth” provides a separate and additional long-term 3-5 year growth rate estimate provided by analysts, but does not include the specific near-term estimates provided on the first two calculators.

The final two forecasting calculators are not based on analyst estimates. The “Historical CAGR” forecasting calculator allows subscribers to substitute historical growth rates in lieu of estimates.

The “Custom” forecasting calculator provides the flexibility to input their own data.

Finally, a 10-year earnings yield estimator is automatically drawn for each company. This final graph provides a mathematical comparison of the company's current and expected earnings yield compared to an equal investment in a 10-Year Treasury bond. This provides an important calculation of valuation.

In addition to the historical and forecasting components of the basic F.A.S.T Graphs™ research tool is a powerful portfolio building function for both Premium and Basic subscribers. Premium subscribers can produce unlimited portfolios, while Basic subscribers are limited to 3 portfolios. These additional features enable the users to more effectively manage their portfolios by having a greater transparency regarding what they own and why they own it than any other tool available.

But best of all, F.A.S.T. Graphs™ are easy to learn and easy to use. By merely typing in a stock symbol into the ticker box and hitting the “go” button, F.A.S.T. Graphs™ automatically and instantaneously provides all these fundamentals and price-driven research items instantly and at a glance. With F.A.S.T. Graphs™ the user can see in an instant that wherever earnings go, stock price is sure to follow in the long run. Whether earnings go up, down, sideways or move cyclically, the price of a company's stock will follow its earnings in the long run.

This is the first in a series of demos that illustrate the enormous power and benefits of the F.A.S.T. Graphs™ research tool. The next four demos will cover the basics of how to use the various F.A.S.T. Graphs™ components., to include Demo Number 2, The Historical and Performance Graphs; Demo 3, The Forecasting Tools; Demo 4, The Screening Function; and Demo 5,How to Build and Manage a Portfolio utilizing F.A.S.T. Graphs™.

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